

E-quad Power Systems GmbH is the distributor and authorized service provider of the world's leading manufacturer of microturbines Capstone Green Energy Corp. for Germany, Netherlands, Belgium and Denmark. For more than a decade we have been successfully serving our customers in industry, commerce and municipal.

In line with our continuous growth, we would like to expand our distribution and are therefore continuously looking for new regional partner companies for us in the above mentioned market regions.

Your tasks:

- Independent analysis of market potential.
- Systematic acquisition of new customers and product consulting in your sales area
- Contact person for your customers throughout the entire sales process (consulting, planning, sales, commissioning and service).

Your company:

- Experience in technical sales of capital goods
- Experience with the installation of CHP units is desirable
- Experience with the planning of projects in different industrial sectors
- Familiarity with local energy laws (in Germany: KWK-G, EEG, EnWG etc.)
- Technical and business competence in the company should be available
- The possibility for sales and service must be present
- Company size of 10 - 20 employees would be ideal

We offer:

- An excellent product with an above average ROI to complement your product portfolio
- Optimal preparation for the upcoming tasks and support

If you are interested in a long-term cooperation in an innovative company then please feel free to contact us at: 02406 - 30369-24 or send us an e-mail to: info@microturbine.de

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